

**JOIN US** in working  
on sustainable agriculture

**AMALGEROL**  
SÜRDÜRÜLEBİLİR TARIM İÇİN ORTAĞINIZ



## Regional Fertilizer Sales Manager - TR

- ✓ Type of job: Permanent position full time
- ✓ Requirement: Agronomist experienced in soil sciences and plant nutrition
- ✓ Location: Mediterranean regions, Turkey

We are a young, internationally active company and distribute high-quality plant bio-stimulants and soil conditioners as well as special fertilizers for agriculture.

### Our offer

- Active participation in the dynamic development of our company.
- Thorough training and regular further education.
- Permanent position with performance-related remuneration.
- Motivated work colleagues who look forward to working together.

### Your tasks

- Conduct market surveys on biostimulants and fertilizers, analysis, and prepare sales strategy/campaign.
- Demonstrate our products to key farmers and key accounts to create the demand for our products.
- Create sales distribution channels: regional distributors, resellers, key accounts.
- Promote the sales of our products to distributors, resellers, and farmers through farmers meetings and field days.
- Actively support the sales team of our distributors to exploit the potential.
- Prepare sales budget and forecast monthly.

### Your qualification

- Graduated from a faculty of agriculture engineering, preferably with a degree in soil sciences and plant nutrition.
- Good knowledge in plant nutrition, the bio-stimulants and fertilizers market on different crops in Turkey.
- 10 years' experience in similar field preferable with some years of senior sales management experience.
- Sales competence with good customer relationship and negotiation.
- Independent, structured way of working and reporting regularly.
- Understand the operational planning as well as the product development process.
- Good willingness to travel in the respective sales area in Turkey and outside Turkey.
- Good communication skills and good knowledge of English language written and spoken.
- Good computer skills with all the related software.

### Become part of Amalgerol Tarım!

If this job excites you send us your complete application documents to [walid.saad@amalgerol.com](mailto:walid.saad@amalgerol.com)  
We look forward to receiving your cv.

